

Advanced Energy (AEIS) Investor Presentation

AUGUST 2026

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Advanced Energy

Safe Harbor

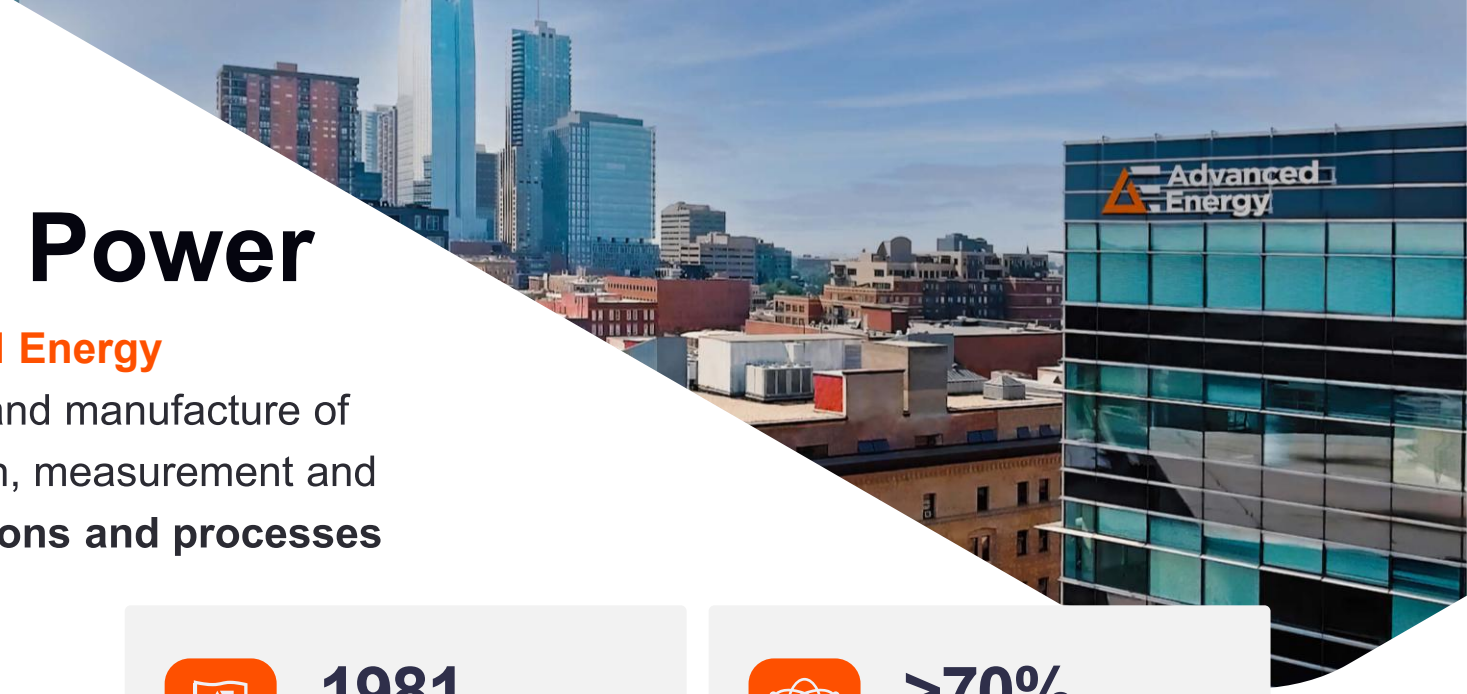
Forward-Looking Statements: Advanced Energy Industries, Inc.’s guidance and other statements herein or made on the conference call contain, in addition to historical information, forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements in this presentation that are not historical information are forward-looking statements. For example, statements relating to Advanced Energy’s beliefs, expectations, and plans are forward-looking statements, as are statements that certain actions, conditions, events, or circumstances will continue. The inclusion of words such as “anticipate,” “expect,” “estimate,” “can,” “may,” “might,” “continue,” “enable,” “plan,” “intend,” “should,” "predict", “could,” “would,” “will,” “likely,” “potential,” “future”, “target,” “need,” “drive,” “next-gen,” “exit,” "model," “believe,” “grow,” “accelerate,” “gain,” “win,” “deliver,” “optimize,” “outperform,” “maintain,” “raise,” “add,” “sustain,” and similar expressions and the negative versions thereof indicate forward-looking statements; however, not all forward-looking statements may contain such words or expressions. Although Advanced Energy believes that the expectations reflected in or suggested by these forward-looking statements are reasonable, the company may not achieve the results, performance, plans, or objectives expressed or implied by such forward-looking statements. Forward-looking statements involve risks and uncertainties, which are difficult to predict and many of which are beyond Advanced Energy’s control. Actual results could differ materially and adversely from those expressed in any forward-looking statements, and investors are cautioned not to place undue reliance on forward-looking statements. Factors that could contribute to these differences or prove the forward-looking statements herein, by hindsight, to be overly optimistic or unachievable include, but are not limited to: volatility and cyclicality, economic conditions, and business fluctuations in the industries in which we compete; our ability to achieve design wins with new and existing customers; our ability to accurately forecast and meet customer demand; risks related to global economic conditions, such as the impact of tariffs and export regulations, escalating global conflicts on macroeconomic conditions, economic uncertainty, market volatility, rising interest rates, inflation, lack of growth in our markets or recession; risks associated with scaling our manufacturing capacity and securing sufficient critical components to meet customer demand; pricing pressure from customers and competitors, concentration of our customer base; risks associated with potential breach of our information security measures, either external breach or internal data theft; difficulties with the implementation of our enterprise resource planning and other enterprise-wide information technology system applications; our loss of or inability to attract and retain key personnel; risks associated with our manufacturing footprint optimization and movement of manufacturing locations for certain products; disruptions to our manufacturing operations or those of our customers or suppliers; our ability to successfully identify, close, integrate and realize anticipated benefits from our acquisitions; quality issues, unanticipated costs in fulfilling our warranty obligations, or adequacy of our warranty reserves; risks inherent in our international operations, including the effect of export controls, the impact of tariffs on our supply chain or products we sell, political and geographical risks, and fluctuations in currency exchange rates; our ability to enforce, protect, and maintain our proprietary technology and intellectual property rights and avoid claims alleging infringement of the intellectual property rights of others; regulatory risk related to our supply chain; legal matters, claims, investigations, and proceedings; changes to tax laws and regulations or our tax rates; changes to and maintaining compliance with federal, state, local and foreign regulations, including with respect to trade compliance, privacy and data protection, supply chain, and environmental regulation; the effect of our debt obligations and restrictive covenants on our ability to operate our business; risks related to our unfunded pension obligations; our estimates of the fair value of intangible assets; the potential impact of dilution related to our convertible debt, hedge, and warrant transactions; risks relating ownership of our common stock; and the risks and uncertainties described in Part I, Item 1A, of our Annual Report on Form 10-K for the year ended December 31, 2025. All forward-looking statements are made and based on information available to Advanced Energy’s management team as of May 4, 2026. The company assumes no obligation to update the information in this presentation.

Non-GAAP Financial Measures: We refer to non-GAAP earnings per share and other non-GAAP financial measures that our management believes are useful tools to evaluate our business from the perspective of management. Detailed reconciliations of GAAP to non-GAAP financials can be found on the subsequent slides.

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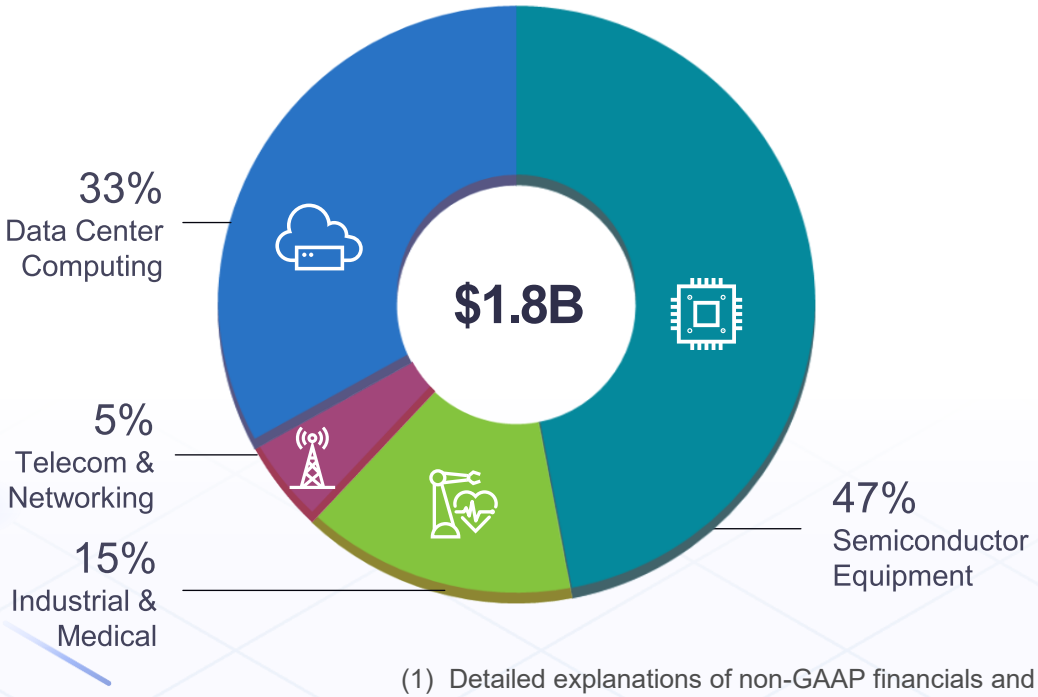
AT A GLANCE

Leader in Precision Power



Headquartered in Denver Colorado, **Advanced Energy (NASDAQ: AEIS)** is a global leader in design and manufacture of highly engineered **precision power** conversion, measurement and control solutions for **mission-critical applications and processes**

2025 REVENUE



1981
Founded

>70%
Proprietary Designs

1,500+
Technical Team

1,000+
Patents Issued

$1.8B
2025 Revenue

$284M
2025 Non-GAAP(1) Operating Income

(1) Detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials can be found at the end of this presentation

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Lead the Future of Precision Power



01

Precision power leader enabling next generation processes and technologies

02

Expanding set of high-end opportunities across diverse end markets

03

Solid revenue growth driven by new products, share gain, and acquisitions

04

Superior earnings power with well-defined path to expand non-GAAP gross margin(1) to ~43%

(1) Gross margin on a non-GAAP basis; Detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials can be found at the end of this presentation

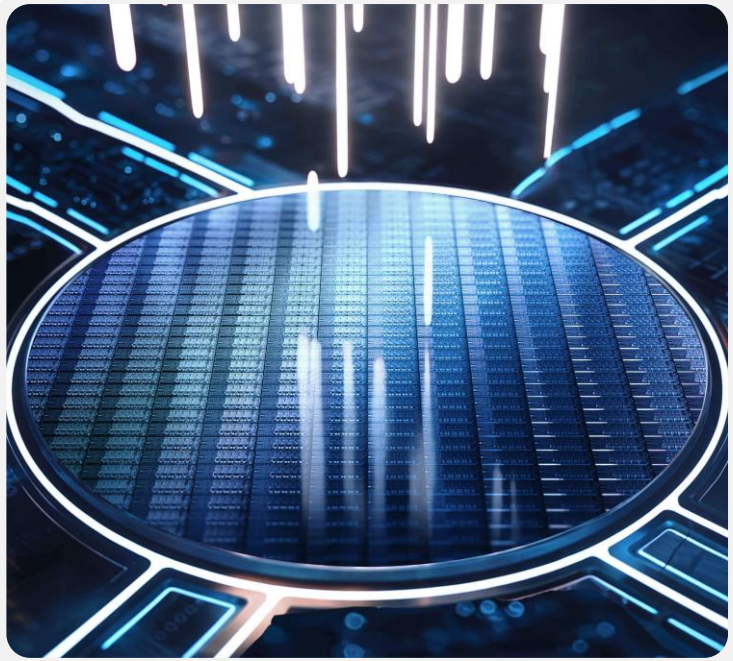
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Advanced Energy Business Strategy

KEY CORPORATE STRATEGIES	BENEFITS
Focus on demanding applications and sole-sourced proprietary designs for the precision power market	Highly differentiated, sole-sourced designs contribute to >40% gross margin
Diversify across multiple high-value markets to enable through-cycle growth, profits and cash flow	Less revenue cyclicality and more consistent profits
Invest in engineering and advanced power technologies to extend portfolio differentiation	Broadest portfolio of products and largest team of >1,500 power engineers
Deliver operational excellence through world-class manufacturing	Best-in-class production capabilities, delivery, quality, and costs
Leverage strong balance sheet to make strategic acquisitions for profitable inorganic growth	Grow scope and leverage scale for value creation

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Technology Leadership and Market Leading Positions



Semi Process Power

#1 in plasma power(1)

Enabling sub-2nm logic and 3D device architectures

Industrial Power

Large portfolio of high-value and configurable solutions

Powering wide-range of industrial applications

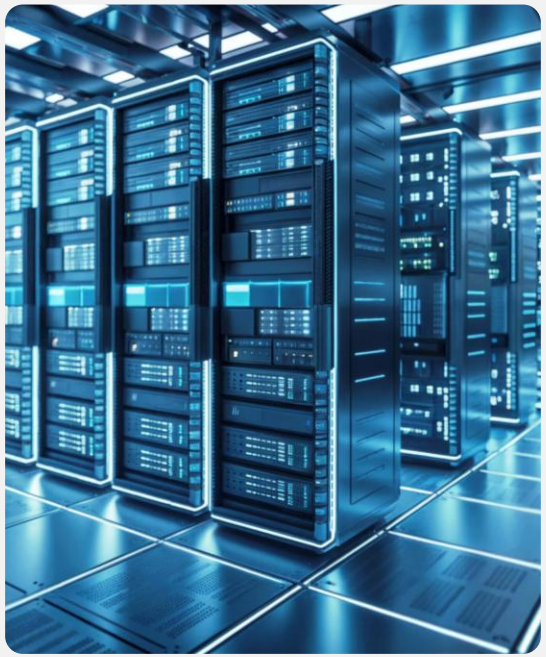


Medical Power

#2 in Medical power(2)

Enabling therapeutic, diagnostic and patient care innovation





Data Center Power

Best-in-class power efficiency, density and reliability

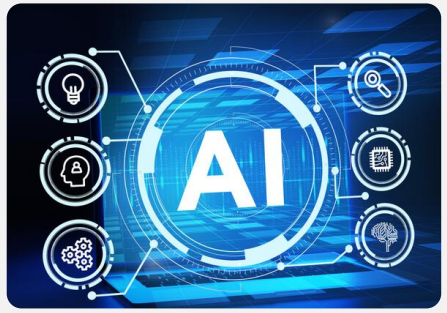
Fueling power-hungry AI applications

(1) 2024 market share based on TechInsight Critical Subsystems Market Share report, 2025 Edition

(2) 2024 market share based on WAWT Global AC-DC and DC-DC Merchant Power Supply Market report, 2025 Edition

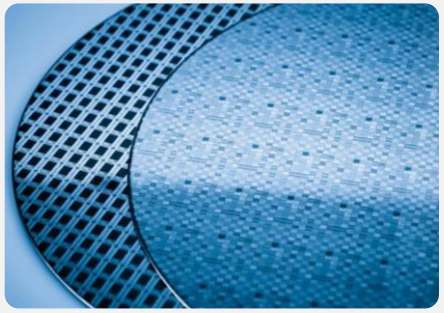
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Multiple Macro Drivers



Artificial Intelligence

Driving increased power consumption in data center and demand for leading-edge silicon



Semi Market Projected at > $1.3 Trillion(1)

Growing demand on AI infrastructure buildout and increasing use of semiconductors across many industries



Energy Efficiency

Need to reduce power consumption and increase efficiency of large capital equipment



Electrification

Increasing demand for precision power solutions in industrial applications



Industrial Automation

Support the need for improved, low-cost, high-quality manufacturing output



Medical Innovation

Customized and certified power solutions that enable medical innovation

(1) TechInsights: Semiconductors Total IC 2026 Sales Forecast, March 2026

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Outgrow WFE on Increased Intensity and Share Gains

Higher Etch/Deposition and power intensity

3rd Party '25-'30 CAGR Forecast(1):

Increased Etch/Dep Intensity

+80 bps

Plasma Etch/Dep Equipment Market CAGR above Fab Equipment Market

Increased Power Content

+140 bps

Process Power Subsystem Market CAGR above Plasma Etch/Dep Equipment Market

Share gains from new plasma power products



eVoS



eVerest



NavX

Strong customer pull due to **large technical differentiation**

Win share in **Dielectric Etch**, Conductor Etch, and Deposition

Expect to **add > $100 million** of incremental annual revenue by 2030

Win new designs in Semi adjacent power applications



System Power



Thermal & Sensing



Remote Plasma Source



High Voltage

Add **~$1B SAM**(2)

Expect to **add > $40 million** of incremental annual revenue by 2030

Raising growth target to > 1.3X WFE CAGR driven by increased etch/dep and power intensity, share gains in plasma power and winning in other power applications

(1) TechInsight Semiconductor Manufacturing Equipment Revenues and TechInsight Critical Subsystems Forecast reports, March 2026

(2) Market size is based on SEMI, TechInsight, and management estimates

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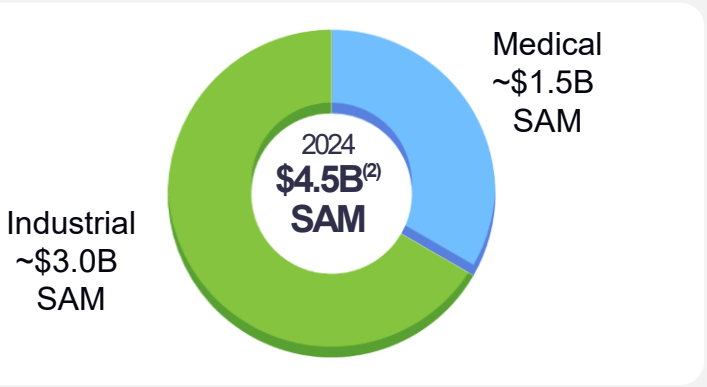
Accelerate Growth in Industrial and Medical

01 Large underpenetrated and fragmented market

High-end, long-life cycle applications

AE's scale and dedicated technical teams compete well against smaller, niche competitors

#2 medical in 2024[1]



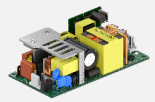
02 Accelerating launch of new I&M platforms

2X # of custom solutions

Leverage common platforms to deliver proprietary solutions


NeoPower


Evergreen


Medical NCF


LumaDrive

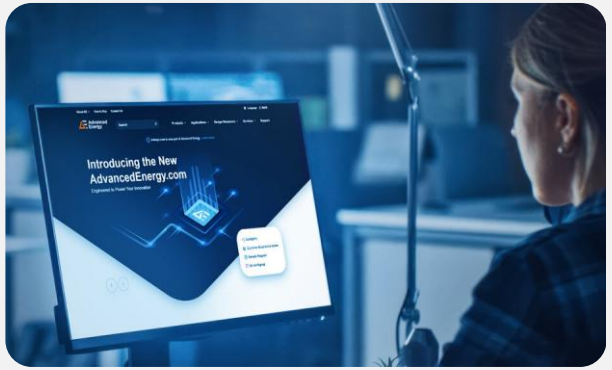

iHP Liquid


Flexicharge

03 Grow design wins with website and expanded reach

Large funnel of opportunities with >33% design win conversion

Expect to add **> $125 million** of incremental annual revenue by 2030



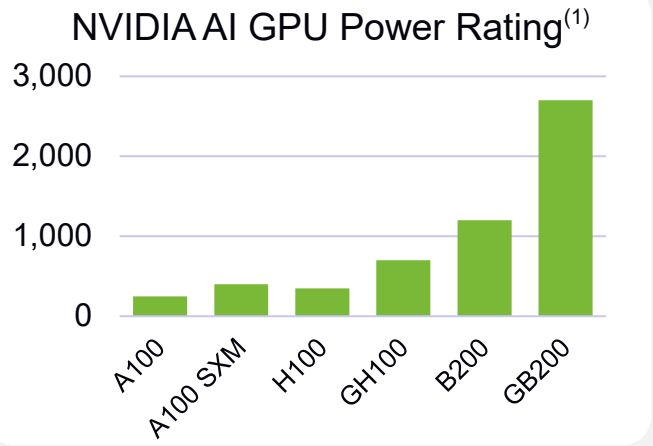
Target > 2X market growth driven by accelerated new product introductions, expanded customer reach and growing design wins

(1) Based on 2024 market share in the WAWT Global AC-DC and DC-DC Merchant Power Supply Market Report, 2025 Edition
(2) Market sizes and CAGR are based on WAWT, MTC, Wall Street reports, and management estimates

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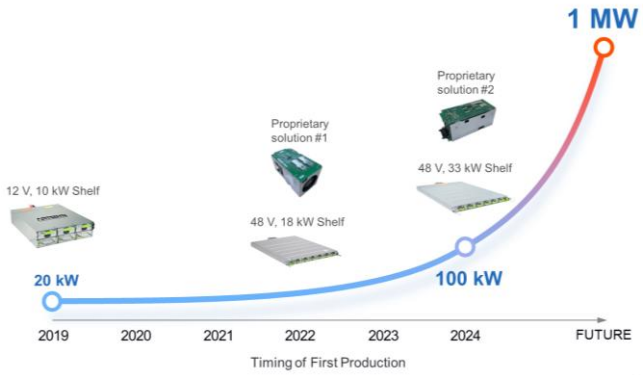
Data Center Computing Leverages AI Technology Roadmap

AI driving need for higher rack power …



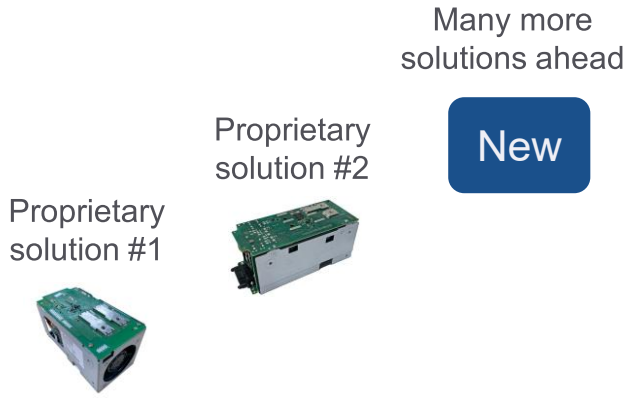
Increasing importance of power **efficiency, density and reliability**

… while compressing time to market



Key technology enabler with a **roadmap to Megawatt power**

Pipeline of proprietary solutions enables faster than market growth



Expect to **add >$100 million** of proprietary annual revenue by 2030

Focus on high-end proprietary AI applications to drive profitable growth

(1) Represented by Maximum GPU Thermal Design Power in Watts; GPU with higher TDP would also consume more power

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Accelerated Launch of New Platforms

Accelerated Launch of New Platforms

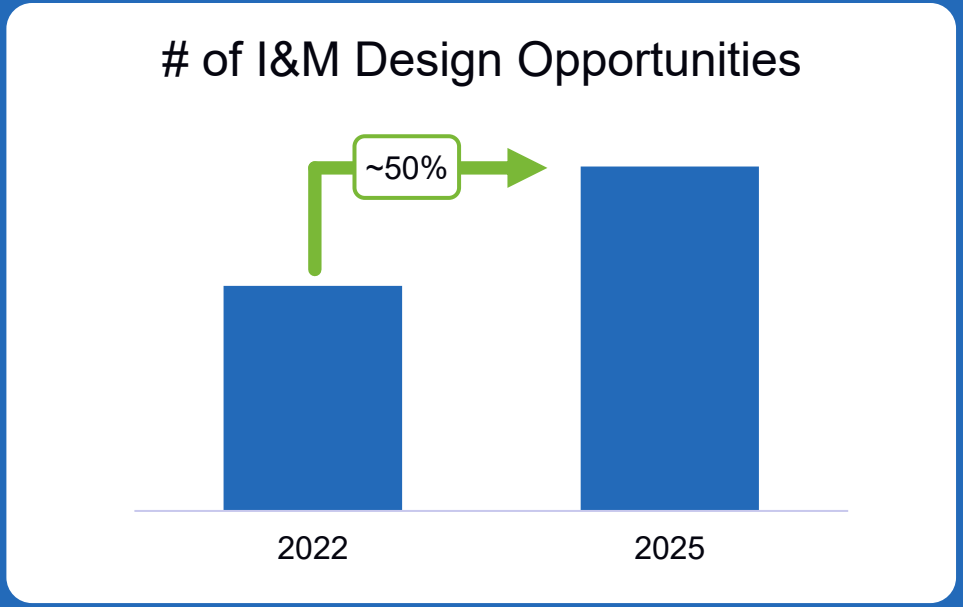


Technology-leading product platforms

Delivering > 2X number of custom products

Strong customer pull reinforces technology leadership

Growing Pipeline of Design Wins



High design win conversion rate (>33%)

Strong momentum in Industrial and Medical pipeline

New design wins will drive share gains

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Improved Digital Capability Expanding Reach

WEB PERFORMANCE[1] IMPROVEMENTS:

3X
Traffic

3X
# of Registered Users

2X
Sales Leads

DRIVING BUSINESS RESULTS[2]:

>900
End of 2025
>600
New Customers Added

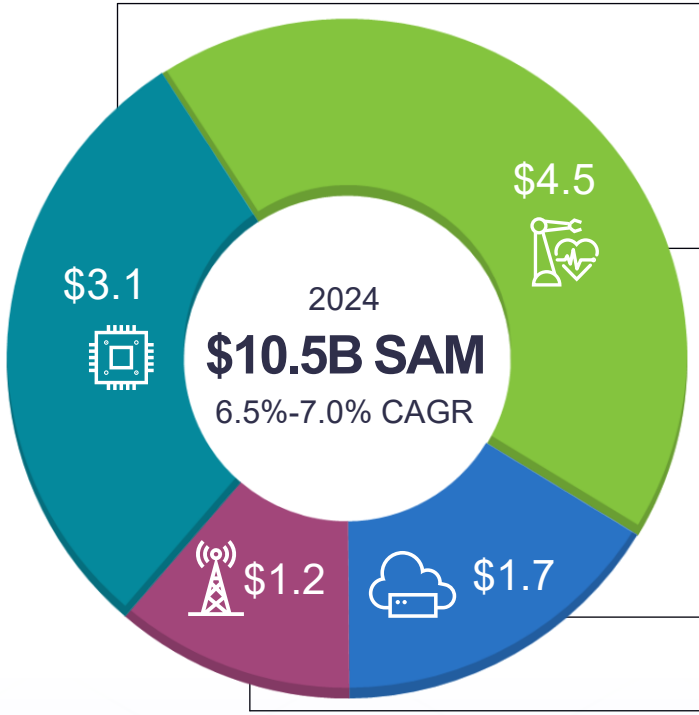
>350
End of 2025
>150
New Design Wins



(1) Performance metrics represent changes 1 year after new website was launched in Aug '23
(2) From Aug '23 through Nov '24, then updated to Dec '25; New Customers Added and New Design Wins sourced from AEI.com

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Targeting Healthy Growth Above Our Markets



LT Market Growth Outlook

Semiconductor
~8% CAGR based on a $1T Semi market & increased capital intensity

Industrial and Medical
~4% CAGR after market normalizes with completion of inventory destocking

Data Center Computing
~6% CAGR on growing AI demand across hyperscale and enterprise

Telecom and Networking
~1% growth with newer generation replacing older generation products

2030 SAM ~$15.5B

AE LT Organic Growth Outlook

Extend Leadership
>30% growth above WFE on etch/dep intensity, new products and share gains

Accelerate Growth
2X market growth on new products, channel and expanded customer reach

Leverage AI Opportunity
>$100M added proprietary revenue by 2030 from differentiated strategy

Optimize Business
Target high-value wins on optimized portfolio

~40% above market growth

(1) All market size and CAGRs are based on management estimates as of November 2024

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Inorganic Strategy Focus on Growing Scope and Leveraging Scale

ACQUISITION CRITERIA

- Precision power solutions
- Expanding reach, served market or portfolio
- Synergistic with current operations
- Technical leadership or differentiated products



A solid track record in acquiring and growing profitable businesses

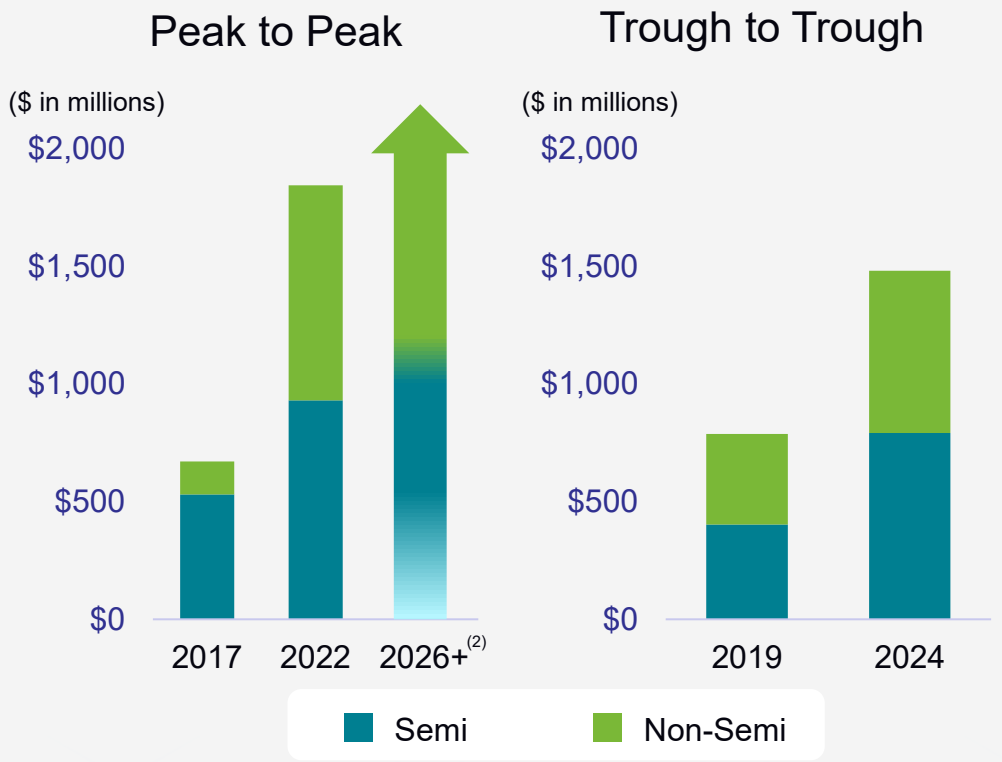
Focus on large accretive targets in I&M market and technology tuck-ins

Financial discipline with a focus on value creation

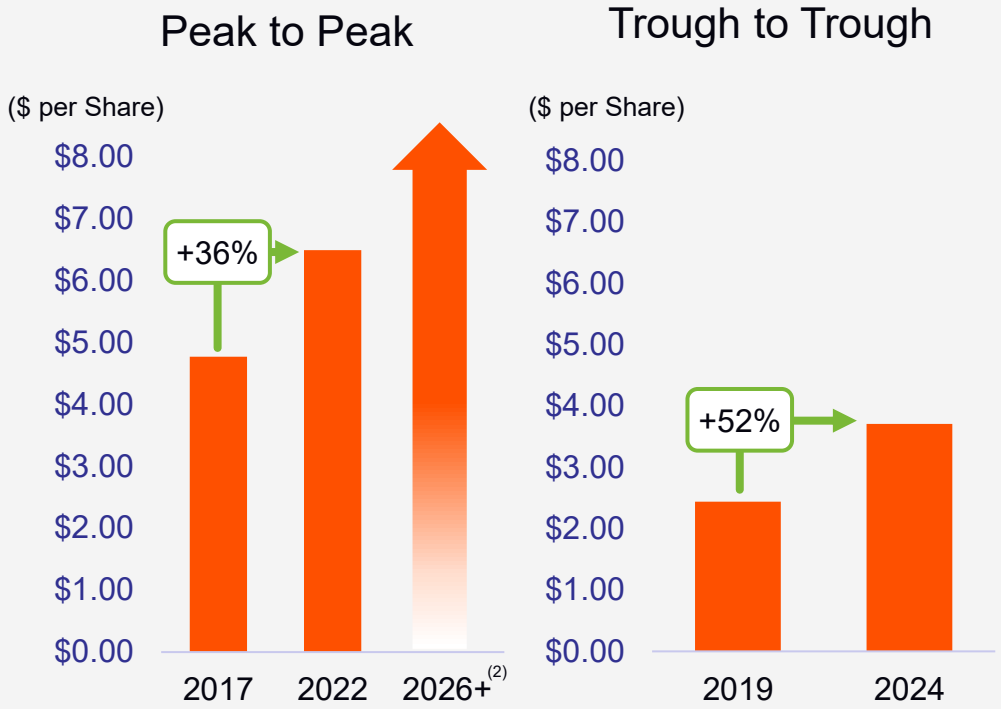
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Higher Through-Cycle Financial Performance

Revenue



Non-GAAP EPS(1)



2026+ to surpass last peak in 2022 with higher revenue and earnings …
… while achieving higher trough financial performance in 2024

(1) Detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials can be found at the end of this presentation
(2) 2026+ bars represent current consensus estimate ranges

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Operational Excellence Enables Superior Financial Performance

01

Consolidating into five large manufacturing sites in Southeast Asia and Mexico

02

Cost-effective infrastructure for high-mix, low-volume manufacturing

03

Internal manufacturing to better support long-life cycle products

04

Continuous improvement in quality and cost to drive best-in-class operations



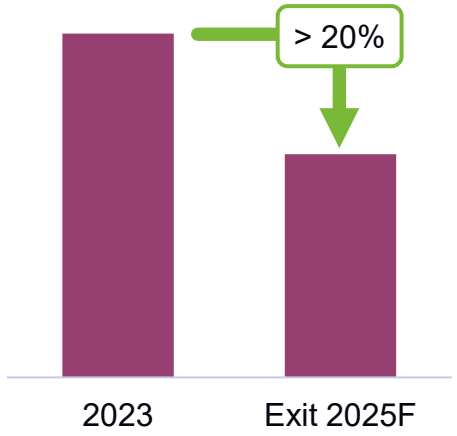
Investing in world-class manufacturing operation to enable over $3.5 billion of revenue-generating capacity

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Structurally Expand Gross Margin

01 Manufacturing and Cost Improvements

Manufacturing overhead costs after consolidation

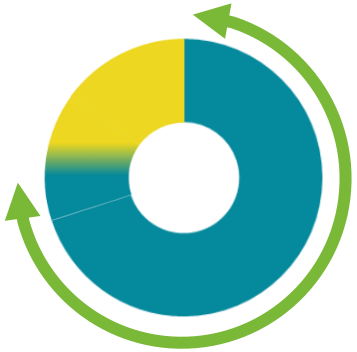


Benefits
From 1H'24 levels

200-250 bps

02 Improve Product Mix

Focus on growing margin accretive markets



Sole-sourced from >70% to >80%

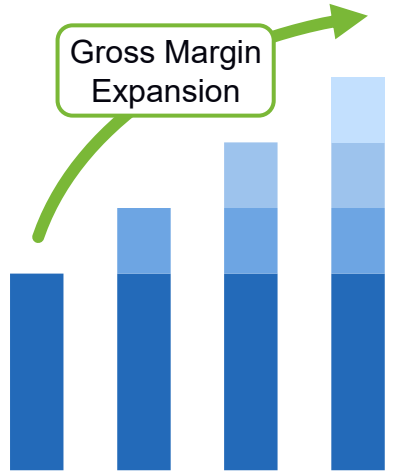
Margin uplift from Next-gen products



Benefits
From 1H'24 levels

200-300 bps

03 Volume Leverage



Quarterly Revenue

Benefits
From 1H'24 levels

100-350 bps

Target to increase gross margin by 500-900 bps and maintain > 40% through business cycles

(1) All gross margin figures are on a non-GAAP basis; Detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials can be found at the end of this presentation

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Financial Framework to 2030 Long-term Target Model

($ in millions, except per share data)	2024	2030 Organic Model	Organic Model Assumptions	Acquisition (Post Synergies)	2030 Long-term Model
Revenue	$1,482	**$2,500**	> 9% CAGR on market recovery + AE growth strategies	**$500**	**$3,000**
Gross Margin(1)	36.3%	**43.5%**	Structural GM improvement + volume leverage	42.0%	**43.3%**
OPEX as % of Sales(1)	26.1%	**19.8%**	< 50% of revenue growth	20.0%	**19.8%**
Operating Margin(1)	10.2%	**23.7%**	~40% incremental margins	22.0%	**23.4%**
EBITDA Margin(1)	13.0%	**26.0%**	Demonstrates operating leverage	24.0%	**25.7%**
Earnings Per Share(1)	$3.71	**$13.75**	> 2.0X revenue growth	**$1.25**	**$15.00**

(1) Non-GAAP financial basis; detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials can be found at the end of this presentation

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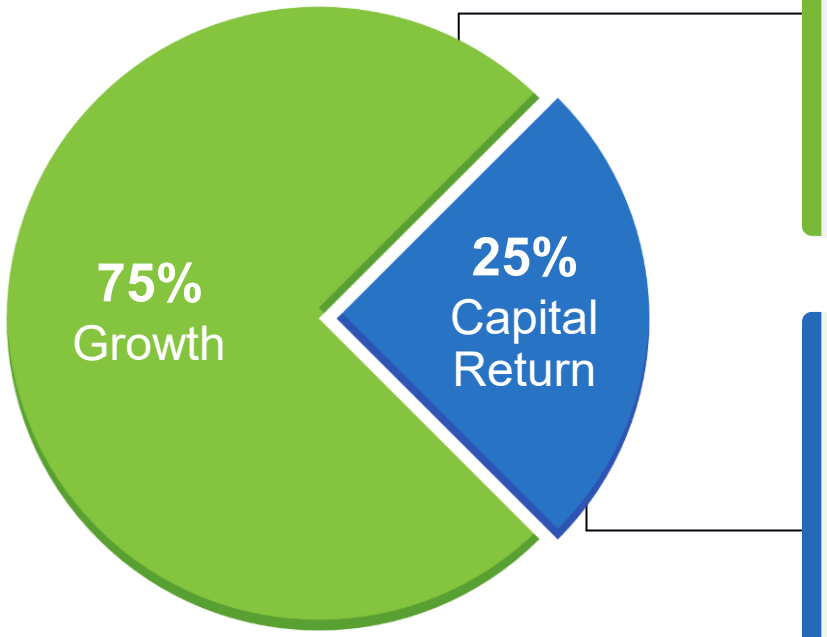
Capital Allocation Focused on Growth

Capital Allocation Track Record

10-year Cumulative (2016 to 2025)

Free Cash Flow	Total Acquisitions	Capital Return
$1,213M	**$667M**	**$390M**

Allocation of Free Cash Flow



Growth Through Strategic Acquisitions: ~75%

- Targeting deal returns > Cost of Capital
- Non-GAAP(1) EPS accretive in Year 1
- Post-deal net debt leverage(2) at < 3.0x
- Post-deal Debt/Equity(3) at < 1.5x

Share Repurchase and Dividend Program: ~25%

- Opportunistic repurchase program to take advantage of market volatility
- Target to offset dilution over time
- Quarterly dividend program at $0.10/share

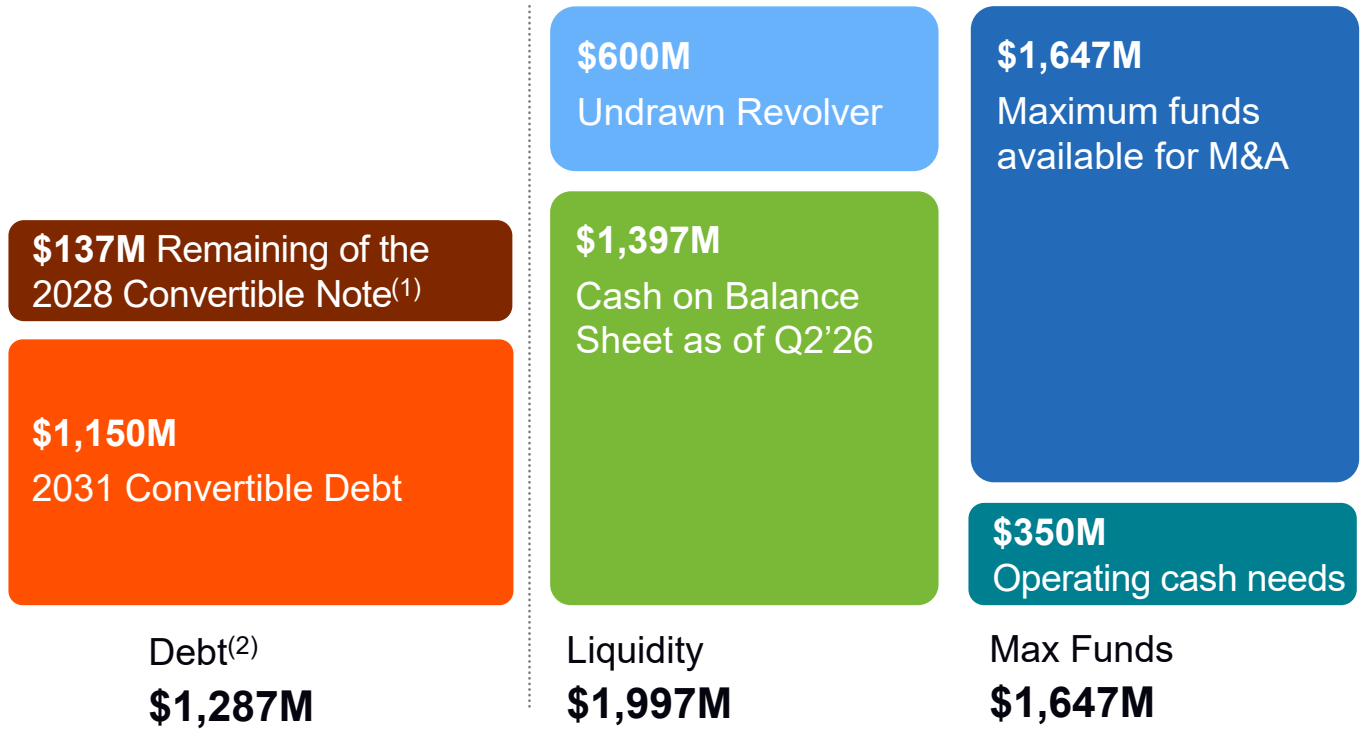
Capital allocation focused on growth through strategic acquisitions while offsetting dilution

(1) Detailed explanations of non-GAAP financials and reconciliations between GAAP and non-GAAP financials can be found at the end of this presentation
(2) Defined as Net Debt / LTM Adjusted EBITDA; Adjusted EBITDA is a non-GAAP measure
(3) Debt/Equity = Gross Debt / Total Stockholder's Equity

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Ample Funding to Execute the M&A Strategy

Current Capital Structure (at the end of Q2'26)



2031 convertible debt offering reduced cost of capital and extended financial flexibility

M&A Financial Discipline

Acquisition Financial Targets:

- Deal returns > Cost of Capital
- Gross margin at >40%
- Earnings accretive(3) in Year 1

Post-Deal Leverage:

- Net debt(4)(5) at < 3.0x
- Gross debt(4) at < 5.0x
- Debt/Equity(6) at < 1.5x

(1) 2028 convertible note principal value of $575M minus principal value of $438M exchanged on recent transaction
(2) Gross debt excluding debt discount and operating leases
(3) Defined as accretion to non-GAAP EPS; detailed explanations of non-GAAP financials and reconciliations between GAAP and non-GAAP financials can be found at the end of this presentation
(4) Defined as (Net or Gross) Net Debt / LTM Adjusted EBITDA; Adjusted EBITDA is a non-GAAP measure, and detailed explanations can be found at the end of this presentation
(5) Net Debt = Gross Debt less debt discount – Cash & Cash Equivalents
(6) Debt/Equity = Gross Debt less debt discount / Total Stockholder's Equity

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2025 Financial Highlights

REVENUE

$1.80 billion

Up 21% YoY

NON-GAAP GROSS MARGIN(1)

38.7%

Up 240 bps YoY

OPERATING CASH FLOW(2)

$235 million

Record level

NON-GAAP EPS

$6.41

Up 73% YoY

NON-GAAP OP MARGIN(1)

15.8%

Up 560 bps YoY

TOTAL CASH

$791 million

Net Cash[3] of $224 million

(1) Detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials can be found at the end of this presentation
(2) Cash flow from operating activities from continuing operations
(3) Net cash = Cash less Current portion of long-term debt and Long-term debt

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Q2 2026 Summary – Record Results



ADH series



NDQ series



HSC module

800 VDC solutions

The ADH series, NDQ series, and Hot Swap Control (HSC) modules combine to enable customized 800 VDC power solutions

Q2 2026 revenue and non-GAAP EPS(1) above the high end of guidance on solid execution

- Record results with revenue of $574 million, up 30% YoY, and non-GAAP EPS(1) of $2.74, up 83% YoY
- Non-GAAP (1) operating margin increased *730 bps* YoY to 21.9%; record operating income of $125 million

Demand continues to strengthen; executing to capture revenue upside

- Raising 2026 revenue growth outlook to the low-to-mid-30% range; expect record revenue in both Q3 and Q4 2026
- Semiconductor revenue in second half 2026 expected to grow nearly 50% YoY
- Expect Data Center revenue to increase more than 50% in 2026, after more than doubling in 2025
- Industrial & Medical revenue expected to grow sequentially on higher demand and higher factory output

Continue to make progress on improving gross margin

- Q2 gross margin exceeded our guidance range, after excluding the 120 bps benefit from IEEPA tariff refunds
- Expect favorable mix of new products and higher volume to drive gross margin to the 42% range by Q4 2026

Making investments in capacity and inventory to keep pace with strong customer demand

- Raising 2026 CAPEX to $180-$195 million; now targeting ~$5 billion in revenue-generating capacity by the end of 2028
- Accelerating Thailand customer qualifications; initial production in Q4 2026

A leading player in the large and fast-growing Semiconductor and AI Data Center markets

- Well positioned to deliver strong revenue growth in 2027 and beyond
- Increasing investment in R&D to accelerate new product introductions and expand design-win pipeline
- Driving share gains through best-in-class power technologies, global engineering teams, production capacity, and scale

(1) Detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials can be found at the end of this presentation

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Q2 2026 Revenue Detail by Market

Semiconductor Equipment

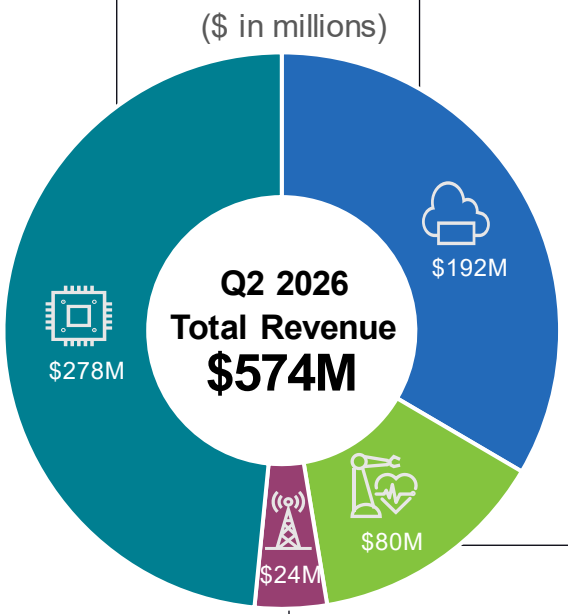
Up 27% QoQ & 33% YoY

- Executing well to meet increased demand in leading-edge logic and memory
- Customers validated meaningful yield and throughput performance of eVerest™ and eVoS™
- Secured System power design wins in Semi Test, ALD and thermal sensing
- Several Plasma and System power programs beginning production ramp, with additional design wins in the pipeline

Telecom & Networking

Down 4% QoQ & Up 12% YoY

- Results in-line with expectations
- Customers evaluating AI rack power solutions as part of 2nd wave opportunities



Data Center Computing

Down 1% QoQ & Up 35% YoY

- Demand progressively improved in the quarter as customers resolved downstream constraints
- Continue to win new programs at hyperscalers
- Engaging with multiple 2nd wave customers, setting us up for a strong 2027
- Developing multiple 800 VDC products based on our low-profile modular design
- Positive customer feedback on 800 VDC early units, and on-track to full production in 2028

Industrial & Medical

Up 11% QoQ & Up 17% YoY

- Executed to improve output to meet healthy market demand
- Distribution sell-in, resales & inventory improved
- Strong momentum in electrosurgery with our medical pulsed power
- Captured multiple design wins in aero/defense
- Website leads that converted into design wins increased 40% YoY in the first half of 2026

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Lead the Future of Precision Power



01

Precision power leader enabling next generation processes and technologies

02

Expanding set of high-end opportunities across diverse end markets

03

Solid revenue growth driven by new products, share gain, and acquisitions

04

Superior earnings power with well-defined path to expand non-GAAP gross margin(1) to ~43%

(1) Gross margin on a non-GAAP basis; Detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials can be found at the end of this presentation

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Thank You

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2030 Target Model with Scenarios

($ in millions, except per share data)	2024	$1.75B	$2.00B	$2.25B	2030 Organic Model	Acquisition (Post Synergies)	2030 Long-term Model
Revenue	**$1,482**	$1,750	$2,000	$2,250	**$2,500**	**$500**	**$3,000**
Gross Margin(1)	**36.3%**	39.8%	41.3%	42.4%	**43.5%**	42.0%	**43.3%**
OPEX as % of Sales(1)	**26.1%**	24.1%	22.3%	20.8%	**19.8%**	20.0%	**19.8%**
Operating Margin(1)	**10.2%**	15.7%	19.0%	21.6%	**23.7%**	22.0%	**23.4%**
EBITDA Margin(1)	**13.0%**	19.0%	21.9%	24.2%	**26.0%**	24.0%	**25.7%**
Earnings Per Share(1)	**$3.71**	$6.25	$8.75	$11.25	**$13.75**	**$1.25**	**$15.00**
Free Cash Flow	**$76**	$170	$260	$350	**$440**	**$80**	**$520**

(1) Non-GAAP financial basis; detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials can be found at the end of this presentation

(2) The $1.75B, $2.00B and $2.25B revenue scenarios reflect the full benefit of gross margin expansion programs

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Environment, Social and Governance Highlights

Environment

98%

Peak conversion efficiency for energy-intensive data center computing applications

93%

Total Waste Diversion Rate in our Asia Pacific factories

~35%

Reduced Scope 2 CO_2 emissions from 2014 to 2022 of factories in China and Philippines

Social

~44%

Women as % of global workforce

0.17

Total Recordable Incident Rate (TRIR)

435

Employees participated in the **Leadership Development Program**

Governance

90%

Board members are **Independent, non-executive** directors

30%

of Board of Directors are **women**

4.6

Years of average tenure for Board of Directors (as of May 1, 2024)

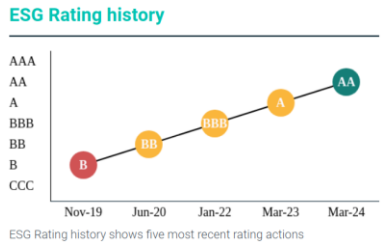
Achievement

Rated in the **Top 20 percent** of all companies in the sector

MSCI ESG RATINGS

AA

CCC	B	BB	BBB	A	AA	AAA



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Q3 2026 Guidance

Revenue

$640 million ± $20 million

GAAP EPS from continuing operations

$2.38 ± $0.25

Non-GAAP(1) EPS

$3.00 ± $0.25



(1) Detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials can be found at the end of this presentation

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Quarterly Non-GAAP Financials[1]

Quarterly Trend

(figures in $ millions, except percentage and EPS)

All figures from Continuing Operations

	2023 Q1	2023 Q2	2023 Q3	2023 Q4	2024 Q1	2024 Q2	2024 Q3	2024 Q4	2025 Q1	2025 Q2	2025 Q3	2025 Q4	2026 Q1	2026 Q2
Revenue	**425.0**	**415.5**	**410.0**	**405.3**	**327.5**	**364.9**	**374.2**	**415.4**	**404.6**	**441.5**	**463.3**	**489.4**	**511.0**	**574.1**
Gross Profit	156.5	147.8	148.2	144.5	115.0	128.9	136.0	157.9	153.4	168.1	181.2	194.3	204.8	240.3
Gross Margin	**36.8%**	**35.6%**	**36.1%**	**35.7%**	**35.1%**	**35.3%**	**36.3%**	**38.0%**	**37.9%**	**38.1%**	**39.1%**	**39.7%**	**40.1%**	**41.9%**
Total OPEX	**99.7**	**98.5**	**97.3**	**94.9**	**93.6**	**95.1**	**96.8**	**101.8**	**98.6**	**103.6**	**103.4**	**107.4**	**107.0**	**114.8**
OPEX %	23.5%	23.7%	23.7%	23.4%	28.6%	26.1%	25.9%	24.5%	24.4%	23.5%	22.3%	21.9%	20.9%	20.0%
Operating Income	**56.8**	**49.3**	**50.9**	**49.7**	**21.4**	**33.8**	**39.2**	**56.1**	**54.8**	**64.5**	**77.8**	**86.9**	**97.8**	**125.5**
Operating Income %	13.4%	11.9%	12.4%	12.3%	6.5%	9.3%	10.5%	13.5%	13.5%	14.6%	16.8%	17.8%	19.1%	21.9%
Depreciation[2]	9.5	9.4	9.7	9.7	10.0	10.2	11.1	11.1	10.6	10.0	9.5	9.8	10.5	11.3
Adj. EBITDA[2]	**66.3**	**58.7**	**60.7**	**59.4**	**31.4**	**44.0**	**50.3**	**67.2**	**65.4**	**74.5**	**87.3**	**96.7**	**108.3**	**136.8**
Adj. EBITDA %	15.6%	14.1%	14.8%	14.6%	9.6%	12.0%	13.5%	16.2%	16.2%	16.9%	18.8%	19.8%	21.2%	23.8%
Other Income/(Expense)	0.5	0.2	1.3	5.2	5.2	4.2	4.2	1.6	0.9	2.3	1.7	1.1	(0.2)	5.0
Income Before Taxes	**57.3**	**49.5**	**52.3**	**54.8**	**26.6**	**38.0**	**43.4**	**57.7**	**55.7**	**66.8**	**79.6**	**88.0**	**97.6**	**130.4**
Tax Provision/(Benefit)	10.4	7.6	3.8	8.1	4.6	6.0	6.3	8.4	8.8	10.2	13.2	12.9	14.2	18.2
Tax Rate	18.1%	15.3%	7.2%	14.8%	17.3%	15.8%	14.5%	14.6%	15.8%	15.3%	16.6%	14.7%	14.5%	14.0%
Non-GAAP Net Income	**47.0**	**41.9**	**48.5**	**46.7**	**22.0**	**32.0**	**37.1**	**49.3**	**46.9**	**56.6**	**66.4**	**75.1**	**83.4**	**112.2**
Net Income %	11.1%	10.1%	11.8%	11.5%	6.7%	8.8%	9.9%	11.9%	11.6%	12.8%	14.3%	15.3%	16.3%	19.5%
Non-GAAP EPS	**$1.24**	**$1.11**	**$1.28**	**$1.24**	**$0.58**	**$0.85**	**$0.98**	**$1.30**	**$1.23**	**$1.50**	**$1.74**	**$1.94**	**$2.09**	**$2.74**
Average Shares Outstanding	37.8	37.8	37.9	37.6	37.7	37.8	37.9	38.0	38.1	37.8	38.1	38.8	40.0	41.0

(1) For detailed explanations of non-GAAP financials and reconciliations of GAAP to non-GAAP financials, please refer to our 10-K and 10-Q filings with the SEC

(2) Adjusted EBITDA is defined as non-GAAP operating income + non-GAAP depreciation, which excludes $461K in accelerated depreciation for manufacturing consolidation in Q3 2024

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Non-GAAP Measures

Detailed reconciliations of GAAP to non-GAAP financials can be found on the subsequent slides.

These slides include measures, such as non-GAAP net income, non-GAAP gross profit, non-GAAP operating income, non-GAAP earnings per share (“EPS”), non-GAAP gross margin, non-GAAP operating margin, adjusted EBITDA, and free cash flow that are not prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”). Management uses these non-GAAP measures to evaluate business performance without the impacts of certain non-cash charges and other charges which are not part of our usual operations. We also use these non-GAAP measures to assess performance against business objectives and make business decisions, including developing budgets and forecasting future periods. In addition, management’s incentive plans include certain of these non-GAAP measures as criteria for achievements. These non-GAAP measures are not prepared in accordance with U.S. GAAP and may differ from non-GAAP methods of accounting and reporting used by other companies. However, we believe these non-GAAP measures provide additional information that enables readers to evaluate our business from the perspective of management. The presentation of this additional information should not be considered a substitute for results prepared in accordance with U.S. GAAP.

Non-GAAP gross profit and gross margin excludes the impact of stock-based compensation, as it is a non-cash related charge, and excludes discontinued operations and other items such as acquisition-related costs, facility, infrastructure, and other transition costs, as they are not indicative of future performance. Non-GAAP operating income, non-GAAP operating margin and adjusted EBITDA exclude the impact of non-cash related charges, such as stock-based compensation and amortization of intangible assets. In addition, we exclude discontinued operations and other items such as acquisition-related costs, facility, infrastructure, and other transition costs, and restructuring expenses, as they are not indicative of future performance. Non-GAAP net income and non-GAAP EPS exclude the impact of non-cash related charges, such as stock-based compensation, amortization of intangible assets, and long-term unrealized foreign exchange gains and losses. In addition, we exclude discontinued operations and other items such as acquisition-related costs, facility, infrastructure, and other transition costs, and restructuring expenses, as they are not indicative of future performance. The tax effect of our non-GAAP adjustments for non-GAAP net income and non-GAAP EPS represents the anticipated annual tax rate applied to each non-GAAP adjustment after consideration of their respective book and tax treatments. These non-GAAP results also exclude non-recurring discrete tax expenses or benefits. Finally, non-GAAP diluted weighted-average common shares are adjusted to reflect the dilutive impact of our convertible note based on the higher note hedge strike price instead of the initial conversion price. Free cash flow represents cash flow from operating activities from continuing operations less purchases of property and equipment.

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Non-GAAP Reconciliation

($ in millions, except percentage and $ per share)

Reconciliation of Non-GAAP measure - operating expenses and operating income, excluding certain items

	Year Ended December 31,								
	2017	2018	2019	2020	2021	2022	2023	2024	2025
Gross profit from continuing operations, as reported	$ 356.4	$ 365.6	$ 315.7	$ 541.9	$ 532.3	$ 675.5	$ 592.4	$ 529.3	$ 677.4
Adjustments to gross profit:									
Stock-based compensation		0.7	0.5	0.6	0.8	1.5	2.1	4.0	4.9
Facility expansion, relocation costs and other		1.3	3.9	4.3	6.2	5.3	2.3	4.4	14.7
Acquisition-related costs		0.6	8.3	5.4	3.6	(0.3)	0.2	(0.0)	-
Non-GAAP gross profit	356.4	368.2	328.4	552.2	542.9	682.0	597.0	537.7	697.0
Non-GAAP gross margin	53.1%	51.2%	41.6%	39.0%	37.3%	37.0%	36.1%	36.3%	38.7%
Operating expenses from continuing operations, as reported	155.6	194.1	261.3	365.8	380.6	442.4	478.7	492.7	509.4
Adjustments:									
Amortization of intangible assets	(4.4)	(5.8)	(12.2)	(20.1)	(22.1)	(26.1)	(28.3)	(26.0)	(22.1)
Stock-based compensation	(12.5)	(9.0)	(6.8)	(11.7)	(15.0)	(18.4)	(28.9)	(41.9)	(50.8)
Acquisition-related costs	(0.2)	(1.7)	(12.0)	(10.2)	(6.8)	(8.6)	(4.0)	(6.0)	(5.8)
Facility expansion, relocation costs and other	—	(0.5)	(0.9)	(2.2)	(0.2)	—	(0.2)	(1.2)	(5.2)
Restructuring	—	(4.2)	(5.0)	(13.2)	(4.8)	(6.8)	(27.0)	(30.3)	(12.5)
Non-GAAP operating expenses	138.6	172.8	224.3	308.4	331.8	382.5	390.3	387.2	413.0
Non-GAAP operating expenses as % of revenue	20.6%	24.0%	28.4%	21.8%	22.8%	20.7%	23.6%	23.4%	23.0%
Non-GAAP operating income	$ 217.8	$ 195.4	$ 104.1	$ 243.7	$ 211.0	$ 299.5	$ 206.7	$ 150.5	$ 284.0
Non-GAAP operating margin	32.5%	27.2%	13.2%	17.2%	14.5%	16.2%	12.5%	10.2%	15.8%

Reconciliation of Adjusted EBITDA

	Year Ended December 31,								
	2017	2018	2019	2020	2021	2022	2023	2024	2025
Non-GAAP operating income	$ 217.8	$ 195.4	$ 104.1	$ 243.7	$ 211.0	$ 299.5	$ 206.7	$ 150.5	$ 284.0
Adjustments:									
Depreciation	5.1	7.8	14.0	27.6	30.8	34.2	38.3	42.4	39.8
Adjusted EBITDA	$ 222.9	$ 203.2	$ 118.0	$ 271.4	$ 241.9	$ 333.7	$ 245.0	$ 192.9	$ 323.9

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Non-GAAP Reconciliation

($ in millions, except percentage and $ per share)

Reconciliation of Non-GAAP measure - income excluding certain items

	Year Ended December 31,								
	2017	2018	2019	2020	2021	2022	2023	2024	2025
Income from continuing operations, less non-controlling interest, net of income taxes	$ 136.1	$ 147.1	$ 56.5	$ 135.1	$ 134.7	$ 201.9	$ 130.7	$ 56.3	$ 149.3
Adjustments:									
Amortization of intangible assets	4.4	5.8	12.2	20.1	22.1	26.1	28.3	26.0	22.1
Acquisition-related costs	0.2	2.3	20.3	15.6	10.4	8.3	4.3	6.0	5.8
Facility expansion, relocation costs, and other	-	1.8	4.8	6.6	6.4	5.3	2.5	5.6	19.9
Restructuring	-	4.2	5.0	13.2	4.8	6.8	27.0	30.3	12.5
Unrealized foreign currency (gain) loss	3.5	-	-	8.4	(3.5)	(7.6)	(0.1)	(3.5)	5.2
Acquisition-related costs and other included in other (income) expense, net	-	-	(0.0)	0.7	(2.2)	(8.4)	(1.5)	2.8	0.2
Other charges	40.2	5.7	(13.7)	-	-	-	-	-	-
Tax effect of non-GAAP adjustments	(5.3)	(2.3)	3.2	(7.6)	(1.3)	(3.0)	(31.3)	(19.6)	(14.0)
Non-GAAP income, net of income taxes, excluding stock-based compensation	179.0	164.6	88.2	192.0	171.2	229.4	159.9	104.0	201.0
Stock-based compensation, net of taxes	12.5	7.4	5.6	9.4	12.0	15.4	24.2	36.3	44.0
Non-GAAP income, net of income taxes	$ 191.5	$ 172.0	$ 93.9	$ 201.5	$ 183.2	$ 244.8	$ 184.0	$ 140.3	$ 245.0
Non-GAAP diluted earnings per share	$ 4.77	$ 4.37	$ 2.44	$ 5.23	$ 4.78	$ 6.49	$ 4.88	$ 3.71	$ 6.41

Reconciliation of non-GAAP measure - per share earnings excluding certain items

	Year Ended December 31,								
	2017	2018	2019	2020	2021	2022	2023	2024	2025
Diluted earnings per share from continuing operations, as reported	$ 3.39	$ 3.74	$ 1.47	$ 3.51	$ 3.51	$ 5.35	$ 3.46	$ 1.49	$ 3.87
Add back:									
Per share impact of non-GAAP adjustments, net of tax	1.38	0.63	0.97	1.72	1.27	1.14	1.42	2.22	2.54
Non-GAAP earnings per share	$ 4.77	$ 4.37	$ 2.44	$ 5.23	$ 4.78	$ 6.49	$ 4.88	$ 3.71	$ 6.41

Reconciliation of Free Cash Flow

	Year Ended December 31,								
	2017	2018	2019	2020	2021	2022	2023	2024	2025
Cash flow from operating activities from continuning operations	$ 190.0	$ 151.4	$ 47.9	$ 202.2	$ 140.9	$ 183.7	$ 212.9	$ 132.9	$ 234.7
Adjustments:									
Purchases of property and equipment, net of proceeds from sale of assets	(9.0)	(20.3)	(25.2)	(36.4)	(28.8)	(58.9)	(61.0)	(56.8)	(107.4)
Free Cash Flow	$ 180.9	$ 131.1	$ 22.7	$ 165.8	$ 112.1	$ 124.8	$ 151.9	$ 76.1	$ 127.3

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Non-GAAP Reconciliation

($ in millions, except percentage and $ per share)

Reconciliation of non-GAAP measures Non-GAAP gross profit, gross margin, operating expenses, operating income, and operating margin	Three Months Ended June 30, 2026	Three Months Ended June 30, 2025	Three Months Ended March 31, 2026	Six Months Ended June 30, 2026	Six Months Ended June 30, 2025
Gross profit from continuing operations, as reported	$ 236.1	$ 163.4	$ 200.9	$ 437.0	$ 313.9
Adjustments to gross profit:					
Stock-based compensation	2.2	1.2	1.5	3.7	2.3
Facility, infrastructure, and other transition costs	2.0	3.5	2.4	4.4	5.3
Non-GAAP gross profit	240.3	168.1	204.8	445.1	321.5
GAAP gross margin	41.1 %	37.0 %	39.3 %	40.3 %	37.1 %
Non-GAAP gross margin	41.9 %	38.1 %	40.1 %	41.0 %	38.0 %
Operating expenses from continuing operations, as reported	141.0	131.8	132.6	273.6	251.7
Adjustments:					
Amortization of intangible assets	(5.2)	(5.6)	(5.3)	(10.5)	(11.1)
Stock-based compensation	(19.2)	(12.4)	(16.6)	(35.8)	(24.3)
Acquisition-related costs	0.1	(1.8)	(0.2)	(0.1)	(2.8)
Facility, infrastructure, and other transition costs	(0.5)	(1.4)	(0.9)	(1.4)	(3.1)
Restructuring, asset impairments, and other charges	(1.4)	(7.0)	(2.6)	(4.0)	(8.2)
Non-GAAP operating expenses	114.8	103.6	107.0	221.8	202.2
Non-GAAP operating income	$ 125.5	$ 64.5	$ 97.8	$ 223.3	$ 119.3
GAAP operating income	$ 95.1	$ 31.6	$ 68.3	$ 163.4	$ 62.2
Adjustments to gross profit	4.2	4.7	3.9	8.1	7.6
Adjustments to operating expenses	26.2	28.2	25.6	51.8	49.5
Non-GAAP operating income	$ 125.5	$ 64.5	$ 97.8	$ 223.3	$ 119.3
GAAP income from continuing operations	$ 54.5	$ 25.5	$ 67.3	$ 121.8	$ 50.4
GAAP operating margin	16.6 %	7.2 %	13.4 %	15.1 %	7.4 %
Non-GAAP operating margin	21.9 %	14.6 %	19.1 %	20.6 %	14.1 %

Reconciliation of non-GAAP measures Non-GAAP income, net of income tax	Three Months Ended June 30, 2026	Three Months Ended June 30, 2025	Three Months Ended March 31, 2026	Six Months Ended June 30, 2026	Six Months Ended June 30, 2025
Income from continuing operations, net of income tax	$ 54.5	$ 25.5	$ 67.3	$ 121.8	$ 50.4
Adjustments:					
Amortization of intangible assets	5.2	5.6	5.3	10.5	11.1
Acquisition-related costs	(0.1)	1.8	0.2	0.1	2.8
Facility, infrastructure, and other transition costs	2.5	4.9	3.3	5.8	8.4
Restructuring, asset impairments, and other charges	1.4	7.0	2.6	4.0	8.2
Loss on induced conversion of debt	31.8	—	—	31.8	—
Unrealized foreign currency loss (gain)	(1.0)	4.4	(1.9)	(2.9)	6.0
Other costs included in other income (expense), net	2.6	0.2	—	2.6	0.2
Stock-based compensation	21.4	13.6	18.1	39.5	26.6
Tax effect of non-GAAP adjustments, including certain discrete tax benefits	(6.1)	(6.4)	(11.5)	(17.6)	(10.2)
Non-GAAP income, net of income tax	$ 112.2	$ 56.6	$ 83.4	$ 195.6	$ 103.5

Reconciliation of non-GAAP measures Non-GAAP diluted weighted-average common shares	Three Months Ended June 30, 2026	Three Months Ended June 30, 2025	Three Months Ended March 31, 2026	Six Months Ended June 30, 2026	Six Months Ended June 30, 2025
Diluted weighted-average common shares outstanding	42.3	37.8	42.2	42.3	38.0
Hedge effect of convertible notes	(1.3)	—	(2.2)	(1.5)	—
Non-GAAP diluted weighted-average common shares outstanding	41.0	37.8	40.0	40.8	38.0

Reconciliation of non-GAAP measures Non-GAAP earnings per share	Three Months Ended June 30, 2026	Three Months Ended June 30, 2025	Three Months Ended March 31, 2026	Six Months Ended June 30, 2026	Six Months Ended June 30, 2025
Diluted earnings per share from continuing operations, as reported	$ 1.29	$ 0.67	$ 1.59	$ 2.88	$ 1.33
Add back:					
Per share impact of non-GAAP adjustments, net of tax	1.45	0.83	0.50	1.91	1.39
Non-GAAP earnings per share	$ 2.74	$ 1.50	$ 2.09	$ 4.79	$ 2.72

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Q3 2026 Reconciliation of GAAP to Non-GAAP Guidance

Reconciliation of Q3 2026 Guidance	Low End	High End
Revenue	**$620 million**	**$660 million**
Reconciliation of non-GAAP earnings per share		
GAAP earnings per share	$ 2.13	$ 2.63
Stock-based compensation	0.43	0.43
Amortization of intangible assets	0.12	0.12
Restructuring expenses and other costs	0.11	0.11
Tax effects of excluded items	(0.13)	(0.13)
Convertible note dilution	0.09	0.09
Non-GAAP earnings per share	**$ 2.75**	**$ 3.25**

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