Peralta factual source exhibit - Align Technology

Analyst transcription; verify against the original publisher and stated filing locator.

F01 FY2025 sales USD 4,035.0m and GAAP operating income USD 545.8m.

2025 10-K, Item 7 and Consolidated Statements of Operations

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000014/algn-20251231.htm

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F02 Q3 2026 sales USD 1,014.763m: aligners 839.272m, systems 175.491m.

2026 Q3 10-Q, segment revenue table

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000081/algn-20260930.htm

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F03 Q3 2026 aligner cases 690,635 versus 647,750 one year earlier.

Oct 28 Q3 release, Financial Summary case shipments

https://investor.aligntech.com/news-releases/news-release-details/align-technology-announces-third-quarter-2026-fin

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F04 Nine-month 2026 CFO USD 526.716m; capex 111.477m; SBC 125.511m.

2026 Q3 10-Q, Consolidated Statements of Cash Flows

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000081/algn-20260930.htm

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F05 Nine-month 2026 repurchases USD 201.191m.

2026 Q3 10-Q, Consolidated Statements of Cash Flows

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000081/algn-20260930.htm

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F06 Sep 30 cash USD 1,144.931m and 70.690m shares outstanding.

2026 Q3 10-Q, Consolidated Balance Sheets

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000081/algn-20260930.htm

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Peralta factual source exhibit - Align Technology

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F07 Nov 5 ASR calls for USD 270m prepayment and about 1.44m initial shares.

Nov 5 2026 8-K, Item 8.01

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000085/algn-20261105.htm

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F08 FY2026 guidance: sales USD 4,110-4,130m; systems 715-725m.

Oct 28 Q3 release, Fiscal 2026 Business Outlook

https://investor.aligntech.com/news-releases/news-release-details/align-technology-announces-third-quarter-2026-fin

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F09 FY2026 guidance: GAAP EBIT margin 16.2%; capex USD 125-150m.

Oct 28 Q3 release, Fiscal 2026 Business Outlook

https://investor.aligntech.com/news-releases/news-release-details/align-technology-announces-third-quarter-2026-fin

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F10 FY2025 aligner sales USD 3,245.4m; systems sales 789.6m.

2025 10-K, Item 7 highlights and segment table

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000014/algn-20251231.htm

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F11 FY2025 CFO USD 593.223m; FY2024 CFO 738.231m.

2025 10-K, Consolidated Statements of Cash Flows

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000014/algn-20251231.htm

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F12 Nine-month 2026 GAAP EBIT USD 465.132m versus 390.431m.

2026 Q3 10-Q, Consolidated Statements of Operations

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000081/algn-20260930.htm

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F13 Sep 30 deferred revenue USD 1,162.134m; operating leases USD 146.459m.

2026 Q3 10-Q, Consolidated Balance Sheets

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000081/algn-20260930.htm

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F14 Nine-month 2026 UK VAT charge USD 43.1m and legal settlements USD 32.7m.

2026 Q3 10-Q, Item 2 operating expenses and Notes 7-8

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000081/algn-20260930.htm

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F15 Mar 23 2026 proxy denominator 71,617,275 shares.

2026 DEF 14A, Security Ownership of Certain Beneficial Owners

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000023/algn-20260407.htm

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F16 Vanguard owned 8,349,611 shares or 11.7% on Mar 23 2026.

2026 DEF 14A, beneficial ownership table

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000023/algn-20260407.htm

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F17 Capital International owned 4,881,512 shares or 6.8%.

2026 DEF 14A, beneficial ownership table

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000023/algn-20260407.htm

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F18 BlackRock owned 4,113,442 shares or 5.7%.

2026 DEF 14A, beneficial ownership table

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000023/algn-20260407.htm

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Peralta factual source exhibit - Align Technology

Analyst transcription; verify against the original publisher and stated filing locator.

F19 Q3 2026 GAAP gross margin 68.7% and EBIT margin 16.7%.

2026 Q3 10-Q, statements and Item 2

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000081/algn-20260930.htm

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F20 Nov 17 2026 board appointments: Paul Clancy and Ian Bell.

Nov 18 2026 8-K, Item 5.02

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000088/algn-20261117.htm

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F21 FY2025 aligner case shipments 2.6113m versus 2.4937m in FY2024.

2025 10-K, Item 7 Clear Aligner Case Volume

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000014/algn-20251231.htm

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F22 Q3 2026 aligner revenue per case about USD 1,215, down 2.3% YoY.

Peralta calculation: F02 revenue divided by F03 case shipments

https://investor.aligntech.com/news-releases/news-release-details/align-technology-announces-third-quarter-2026-fin

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F23 Q3 2026 systems revenue fell 7.6% YoY.

2026 Q3 10-Q, segment revenue table

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000081/algn-20260930.htm

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F24 The undrawn revolving line had USD 300m capacity on Sep 30.

2026 Q3 release, Financial Summary

https://investor.aligntech.com/news-releases/news-release-details/align-technology-announces-third-quarter-2026-fin

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Peralta factual source exhibit - Align Technology

Analyst transcription; verify against the original publisher and stated filing locator.

F25 Dentsply FY2025 sales USD 3,680m and GAAP operating loss USD 422m.

Dentsply 2025 10-K, Consolidated Statements of Operations

https://www.sec.gov/Archives/edgar/data/818479/000081847926000075/xray-20251231.htm

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F26 Straumann FY2025 sales CHF 2,605.4m and core EBIT margin 25.2%.

Straumann 2025 annual report, Key performance figures

https://www.straumann.com/group/en/discover/annualreport/2025.html

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F27 FY2023/24/25 sales USDm 3,862.3/3,999.0/4,035.0; EBIT 643.3/607.6/545.8.

2025 10-K, Consolidated Statements of Operations

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000014/algn-20251231.htm

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F28 FY2023/24/25 CFO USDm 785.8/738.2/593.2; capex 177.7/115.6/102.4.

2025 10-K, Consolidated Statements of Cash Flows

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000014/algn-20251231.htm

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F29 Dec 2024/25 cash USDm 1,043.9/1,094.9; assets 6,214.6/6,233.7.

2025 10-K, Consolidated Balance Sheets

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000014/algn-20251231.htm

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F30 Nine-month 2025/26 sales USDm 2,987.4/3,111.0; EBIT 390.4/465.1.

2026 Q3 10-Q, Condensed Statements of Operations

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000081/algn-20260930.htm

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Peralta factual source exhibit - Align Technology

Analyst transcription; verify against the original publisher and stated filing locator.

F31 Nine-month 2025/26 CFO USDm 370.0/526.7; capex 66.5/111.5.

2026 Q3 10-Q, Condensed Statements of Cash Flows

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000081/algn-20260930.htm

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F32 Sep 2026 receivables USD 1,163.9m and inventory USD 224.7m.

2026 Q3 10-Q, Condensed Balance Sheets

https://www.sec.gov/Archives/edgar/data/1097149/000109714926000081/algn-20260930.htm

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