Where sales come from

Quarter ended August 30, 2026. All amounts in millions of Canadian dollars unless specified.

Boutiques 766.87 | Digital 402.95 | Net revenue 1,169.81

Prior quarter comparison, one year earlier: boutiques 571.72 and digital 240.34.

Growth by channel: boutiques 34.1% and digital 67.7%. Total growth 44.1%.

United States 779.42 | Canada 390.40 | Same total 1,169.81

Prior year: United States 486.09 and Canada 325.97. Current US mix 66.6%.

Comparable sales growth 34.5% across digital and comparable boutiques combined.

Boutiques at period-end 146 vs. 134 one year earlier, excluding Reigning Champ.

Over twelve months: 14 openings and five repositions. Repositions are not additional stores.

Six months: boutiques 1,433.21 + digital 687.61 = net revenue 2,120.82.

Six months: United States 1,417.50 + Canada 703.32 = net revenue 2,120.82.

Underlying publications

PDF pp. 17 and 20, notes 16 and 19

PDF pp. 6, 8 and 10, operating metrics and boutique rollforward

Second-quarter results and opening history

Income and earnings quality

CAD millions unless marked. FY24 | FY25 | FY26 | first half FY27. Fiscal 2024 had 53 weeks.

Net revenue: 2,332.35 | 2,738.11 | 3,702.15 | 2,120.82

Gross profit: 898.98 | 1,180.62 | 1,661.33 | 1,145.47

SG&A: 708.78 | 837.46 | 1,075.57 | 650.07

Share compensation expense: 31.78 | 48.37 | 61.71 | 34.01

Operating income: 158.41 | 294.79 | 524.05 | 461.40

Income tax: 35.83 | 82.66 | 134.91 | 123.11

Net income: 78.78 | 207.79 | 381.85 | 318.95

Diluted EPS, CAD: 0.69 | 1.78 | 3.20 | 2.68

Q2 gross profit 667.45 less tariff refund 97.44 = 570.01, or 48.7% of sales.

Q2 operating income 310.16 less refund 97.44 = 212.72, or 18.2% of sales.

Prior-year first half: revenue 1,475.37, net income 108.69 and diluted EPS 0.92.

Underlying publications

Audited FY2025 and FY2024 comparative income statement, PDF p. 8

Audited FY2026 income statement, PDF p. 9

FY2027 interim income statement, PDF p. 3

Reported and adjusted gross-profit reconciliation, PDF p. 8

What the company owns and owes

CAD millions at FY24 | FY25 | FY26 | August 30, 2026. These are period-end balances.

Cash: 163.28 | 285.64 | 592.13 | 528.14

Inventory: 340.15 | 379.32 | 495.20 | 714.88

Trade payables and accruals: 221.03 | 293.41 | 564.59 | 712.54

Deferred revenue: 81.67 | 111.16 | 144.39 | 158.60

Recognized lease liabilities: 805.89 | 919.22 | 995.76 | 1,178.13

Assets: 1,946.13 | 2,455.81 | 3,135.68 | 3,608.19

Liabilities: 1,138.64 | 1,361.23 | 1,774.65 | 2,120.89

Shareholders equity: 807.50 | 1,094.58 | 1,361.03 | 1,487.29

At August 30 the C$300m revolver and US$10m revolving line were undrawn.

August 30 inventory was 35.8% above prior August and 44.4% above March.

Cash rent includes the use of leased stores. Apply that treatment consistently in the equity bridge.

Underlying publications

Audited FY2025/FY2024 financial position, PDF p. 7

Audited FY2026 financial position, PDF p. 8

Latest financial position, PDF p. 2

Financing availability, PDF p. 23

Cash conversion and capital returns

CAD millions. FY24 | FY25 | FY26 | first half FY27. Spending and distributions shown as positive uses.

Operating cash flow: 358.82 | 455.64 | 822.78 | 384.43

Property and intangible purchases: 176.66 | 277.12 | 285.21 | 143.90

Lease principal: 110.20 | 110.43 | 101.69 | 55.41

Lease incentives received: 21.41 | 10.53 | 47.75 | 18.58

Shares bought for cancellation: 29.99 | 5.91 | 144.95 | 191.58

First-half joint venture investment: 38.51. First-half inventory used cash as boutiques stocked for fall.

First-half cash after capex, lease principal, incentives and joint venture: 165.20 before buybacks.

Investing cash flow: -182.96 | -277.12 | -285.21 | -182.41

Financing cash flow: -98.67 | -60.37 | -226.90 | -265.98

First-half FX effect: -0.03. Starting cash 592.13; ending cash 528.14.

First-half lease interest of 33.08 already reduces reported operating cash flow.

Working capital contributed 188.68 in FY26 and used 91.72 in the first half of FY27.

Underlying publications

Audited FY2025/FY2024 cash flows, PDF p. 11

Audited FY2026 cash flows, PDF p. 12

Interim cash flows, PDF p. 6, and working capital, PDF p. 21

The targets management has set

November 19, 2026 information set. Management outlook and aspirations are inputs to a test, not reported outcomes.

Fiscal 2027 guidance: revenue 4.78-4.88 billion and adjusted EBITDA margin about 20%.

Fiscal 2027: about C$250m capital cash spending net of incentives; 12-13 new boutiques.

Third quarter outlook: C$1.275-1.325bn sales, up 23-27% vs. last year.

FY2032 target: C$9.5-10.5bn revenue and a 21% adjusted EBITDA margin.

North American digital sales target: C$4.1-4.5bn in FY2032.

Management assumes 220 boutiques by FY2032 and five to seven repositions annually.

FY2028-32 capital spending net of lease incentives: approximately C$2bn.

FY2028-32 planned repurchases: roughly C$2bn, or 50% of company-defined free cash flow.

Repurchases pay selling shareholders. Continuing owners retain a larger share only if net shares decline.

Underlying publications

Outlook section, October 8, 2026

Fiscal 2032 financial targets and key assumptions, October 27, 2026

Comparable companies

Closings are November 19, 2026 in CAD. Margins below are quarterly. Peer financial calendars differ.

ATZ diluted EPS proxy: FY26 3.20 + H1 FY27 2.68 - H1 FY26 0.92 = 4.96.

GOOS diluted EPS proxy: FY26 0.23 + H1 FY27 (-1.21) - H1 FY26 (-1.45) = 0.47.

ATZ: 141.51 / 4.96 = 28.5x. GOOS: 11.08 / 0.47 = 23.6x.

Aritzia, August 30: sales +44.1%, reported EBIT margin 26.5%, ex-refund EBIT margin 18.2%.

lululemon, August 2: sales -4%, reported EBIT margin 18.8%, ex-refund margin 13.2%.

Abercrombie, August 1: sales +5%, reported EBIT margin 19.9%, ex-refund margin 12.0%.

Canada Goose, September 27: sales 274.0 vs. 258.8, +5.9%, operating loss 21.6.

Peralta removes only the disclosed operating benefit of the tariff refund; other items remain.

P/E estimates use period-specific diluted share counts and rounded reported EPS, not analyst forecasts.

Underlying publications

Canada Goose interim statements of loss, second quarter and half year

Canada Goose annual earnings attributable to shareholders

lululemon quarterly results, tariff effects and EBIT

Abercrombie issuer release, Q2 outlook reconciliation and financial summary

Toronto quote series for Canada Goose

Ownership, supply chain and voting rights

Company disclosures. Distinguish filing date, the period covered and the population measured.

May 6: Hill shareholders controlled about 16.00% of shares and 65.57% of voting power.

Multiple-voting shares carry ten votes each. Subordinate-voting shares carry one.

October 7: 94,889,436 subordinate and 18,327,244 multiple-voting shares, zero preferred.

October 7: 6,035,112 options, 848,246 PSUs and 611,440 RSUs outstanding.

FY26: third parties assessed 95% of in-scope finished-goods supplier facilities, vs. 99% in FY25.

FY26: 73% of in-scope finished-goods suppliers covered by scorecards, up from 41%.

FY26 reported value-chain emissions: 541,856 metric tonnes CO2e, up 42%.

Independent limited assurance covers Scope 1 and location-based Scope 2 emissions.

August 30: 68.3m of lease liabilities owed to related companies vs. 70.0m at March 1.

Underlying publications

Principal shareholder influence, AIF PDF pp. 43-44, and voting rights, p. 73

Outstanding share data, PDF p. 30

Supply-chain assessment pp. 8, emissions pp. 9-10, assurance pp. 22-23

Related parties, PDF p. 20

Quote and financial method

Source context is preserved for the next researcher. Currency CAD. Equity value per share is a point-in-time estimate.

Toronto regular-session close on November 19, 2026: C$141.51. November 18: C$145.52.

A class share count measures ownership today; weighted diluted shares measure earnings per share over a period.

Firm cash flow starts with after-tax operating profit, adds back depreciation and funds investment.

Discount forecast firm cash at WACC. Add excess cash, deduct senior claims and divide by diluted shares.

Buyback cash is distributed to sellers. In a valuation use total firm cash and capital allocation only once.

Cash bridge uses the most recent available balance sheet. The share price has a later observation date.

Underlying publications

ATZ.TO historical CAD regular-session closes

Stock Analysis TSX closing prices, November 19 individual row

CFA Institute Free Cash Flow Valuation, learning outcomes and curriculum method